



N&A FORUM

April 12, 2022

OMNI HOTEL

1050 Sherbrooke West
Montreal, Quebec H3A 2R6

M&A Club Canada presents the Annual Forum

The M&A Club is the largest Canadian association, providing networking and events to facilitate deal closings, with over 1,300 M&A and financing professional members.

M&A Club members have transacted over 2.5 billion dollars of closed deals and financings since 2009.

The Forum offers a format that provides networking opportunities with exhibitors, 400 participants and access to industry leaders. This annual event also offers workshop presentations with professional training credits (**Barreau du Québec**).

Program

APRIL 12, 2022

SET UP & REGISTRATION

6:30 AM - 8 AM

EXHIBITORS SET UP

7 AM

REGISTRATION OPENS

9 AM - 5 PM

EXHIBITION HALL HOURS

BREAKFAST*

7:45 AM - 8.45 AM

JEAN-FRANÇOIS PERRAULT

Vice-President & Chief Economist

Scotiabank

WORKSHOP 1*

9 AM - 9:30 AM

M&A INDUSTRY REPORT



W. IAN PALM

RAFAL WRZESIEN

TIFFANY LEE BIANCHI

Partners

WORKSHOP 2*

10 AM - 10:30 AM

ESG: CURRENT ISSUES & TRENDS



NANCY GOUDREAU

Managing Director, Sustainable financing



ANNA WALKOWIAK

Business Innovation Advisory Lead



SOPHIE ROBILLARD

Vice-President, Investments, Transition Assistance

MODERATOR

MIRIAM POZZA

Partner, Deals, Transaction Services

Global and Canada Deals, ESG Leader, PwC

COFFEE BREAK

7:00 AM - 12:00 PM

NETWORKING



WORKSHOP 3*

11 AM - 11:30 AM

PANEL - ALTERNATIVE FINANCING
SOLUTIONS IN AN M&A TRANSACTION



CYNTHIA ABOUD

Senior Vice-President



DANIEL PATENAUDE

Vice President, Corporate Private Debt

MODERATOR

RAOUL HEREDIA



Partner

Program

APRIL 12, 2022

LUNCH

12 PM - 2 PM



INTRODUCTION

LOUISE LANGEVIN
Vice President, Growth & Transition Capital

GERMAIN HÔTELS

KEYNOTE PRESENTATION Creation of a Canadian Hotel Chain

Co-Presidents:

CHRISTIANE GERMAIN
JEAN-YVES GERMAIN

MODERATOR



SIMON CLEMENT
Managing Partner

In conversation with Simon Clement, our distinguished presenters will explain how they created a successful Canadian hotel chain.

WORKSHOP 4*

2:15 PM - 2:45 PM

AWARDS GALA WINNER'S PANEL ANATOMY OF A TRANSACTION



ANTOINE CASIMIR
Senior Vice President

RAFAL WRZESIEN
Partner

FANY BOUCHER
Partner

Panelist TBA

WORKSHOP 5*

3 PM - 3:30 PM

LEGAL ISSUES AND TRENDS IN M&A



Osler, Hoskin
& Harcourt S.E.N.C.R.L./s.r.l.

MODERATOR



CHRIS KARAMBATSOS
Founding Partner

SOPHIE AMYOT
Partner, Corporate

ERIC CARDINAL
Partner

COFFEE BREAK

3 PM - 3:30 PM

NETWORKING

ROUND TABLE M&A CLUB MEETING

3:45 PM - 4:45 PM

SALON DES SAISONS

CLOSING COCKTAIL

4:45 PM - 6:45 PM

NETWORKING COCKTAIL



EXHIBITION HALL CLOSED

*The conferences starred have been approved by le **Barreau du Québec** for credits towards continuing education hours. Please register at each session.

Sponsorships

EXHIBITION SPACE	PLATINUM \$8,000	GOLD \$6,000	SILVER \$4,000	BRONZE \$2,000
Space 8'x16'	●			
Space 4'x8'		●	●	●
Registrations including breakfast & lunch	11	8	5	3
Free entrepreneurs tickets including breakfast & lunch	10	5	5	

LOGOS AND ADVERTISEMENTS				
Ad in the program book	2 pages	1 page	1 page	1/4 page
Logo of the company on the website	●	●	●	●
Enhanced marketing	●	●		

CONFERENCE ACTIVITIES				
Speaking role on panels	●	●	●	
Company Logo on Table Breakfast & Lunch	●	●	●	

NB: Taxes are not included.

SPONSORS



Breakfast Conference

REGISTRATION	7 A.M.
BREAKFAST	7:45 A.M. - 8:45 A.M.
KEYNOTE SPEAKER	8 A.M. - 8:45 A.M.

PARTICIPANTS (NOT REGISTERED AT THE FORUM)	\$195
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Registration Fees

M&A CLUB MEMBER	\$595
REGULAR PARTICIPANT	\$695

Lunch and breakfast are included.

ADDITIONAL ADVERTISING OPPORTUNITIES

Half page advertisement in the Program Book	\$1,000
Full page advertisement in the Program Book	\$2,000

HOTEL OMNI ROOM RESERVATIONS

Book a room at the Hotel Omni Mont-Royal at the special price of \$178 (taxes not included) per night. Call the Hotel Office at +1 514-284-1110 and mention the M&A Club.

NB: Taxes are not included.

Registration ATTENDEES / EXHIBITORS

NAME :
TITLE : **COMPANY :**
ADDRESS : **PROVINCE :**
CITY : **POSTAL CODE :**
TELEPHONE : **CELLULAR :**
EMAIL :
SIGNATURE :

Payment

PLEASE SEND THIS FORM TO THE FOLLOWING ADDRESS:

M&A CLUB
1117, SAINTE-CATHERINE WEST, SUITE 405
MONTREAL, QUEBEC H3B 1H9
OR : INFO@MACLUB.CA

VISA **CHECK**
 MASTERCARD

NAME ON CARD :
COMPANY NAME :
CARD NUMBER :
EXPIRATION : **CCV:** **AMOUNT AUTHORISED :**

With my signature, I authorize the M&A Club to manually charge my payment to my credit card (the details appear above) for the total amount due. Further, I authorize the card company above to accept this authorization form instead of my original signature.

SIGNATURE: